

2010 PMI Manitoba Project of the Year

Winner

eroWorks

In cooperation with Celero Solutions Inc., Steinbach Credit Union (SCU) committed to implementing the retail banking solution based on the eroWORKS retail banking system from Open Solutions Inc. The implementation involved, at its core, the migration from the existing Credit Union banking System (CUBS) to eroWORKS. In addition to the core project the following sub-projects were included, each area lead by a project manager who reported to the program manager. The program implementation was a massive business change for all areas of the organization; everyone was impacted by this system change, including their membership.

Steinbach Credit Union



With \$2.8 billion in assets Steinbach Credit Union (SCU) is Manitoba's largest and Canada's 7th largest credit union. Through its over 400 employees SCU provides a full suite of traditional and contemporary financial products and services to over 75,000 consumer and commercial members based mainly in Steinbach, Winnipeg and the surrounding areas. The goal at SCU is simple: *To help our members get what they want out of life by providing quality financial services.*

Runner-Up

Lease Portfolio Integration Project

The Lease Portfolio Integration (LPI) Project was a joint venture between National Leasing Group (NLG) based in Winnipeg, and its client, a major Canadian bank based in Toronto. The goal was to develop end-to-end data and business integration between NLG and the Bank for the coordinated management of a portfolio comprising approximately \$350,000,000 in lease and loan assets. This involved the transfer of the lease and loan portfolio from the Bank to NLG and required the integration of both the business processes and data between these companies. NLG's administrative services team was also a secondary customer, being a key stakeholder in the ongoing management of the portfolio. Online Business Systems was responsible for the overall project management of the LPI project team which engaged over 10 NLG Winnipeg-based resources.



National Leasing Group (NLG)

National Leasing Group (NLG) - a recognized leader in equipment financing, NLG has built an envied reputation for innovative lease financing solutions backed by professional service. Headquartered in Winnipeg, Manitoba, NLG is a privately held, 100% Canadian owned company with experienced representation in every major city in Canada. One of NLG's greatest strengths is its innovative, proprietary technology systems which enable staff to process an average of 3,000 credit applications and 1,400 lease transactions each month. In addition to servicing its own customers, NLG provides technology and administrative solutions to other leasing entities.

Online Business Systems

Online Business Systems (Online) - for 23 years, Online has been increasing productivity and innovation for its clients through planning, transforming, and managing their IT environments. They achieve this through their people who not only have their finger on the pulse of technology, but also have an astute understanding of how business works. It is the combination of their people, methodologies, and culture that enables them to deliver results – without compromise – to their clients throughout North America.

Other Nominees

- **Bingo Gaming System - Manitoba Lotteries Corporation**
- **City of Winnipeg - 311 Contact Centre – City of Winnipeg**
- **Clinical Provider Order Entry - St Boniface Hospital, Manitoba Health, Winnipeg Regional Health Authority, Manitoba eHealth**
- **Job Referral Service - Protegra**
- **Manitoba Identification Card Program – Manitoba Public Insurance**
- **ServiceLink Phase 1 - Manitoba Family Services and Consumer Affairs**



The Honourable *Peter Bjornson* - Minister of Entrepreneurship, Training and Trade, Nick DeStefano, PMP – President, PMI Manitoba with the representatives from the all the nominated Projects.